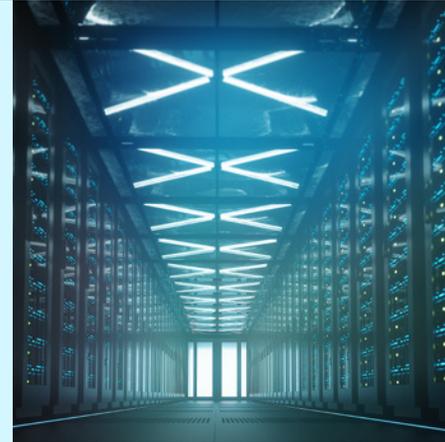


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Upgrade Your Cloud IQ
with Intel[®] Cloud.U

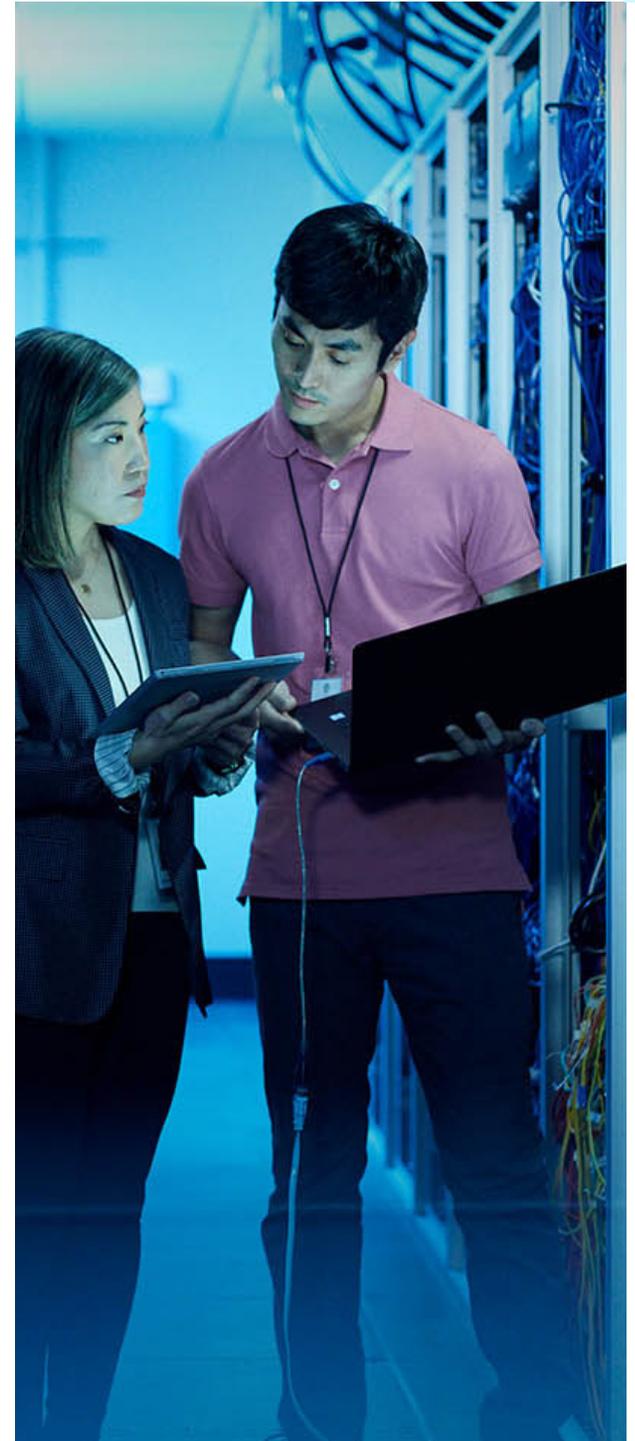
Get ahead of the curve. Prepare for the cloud-native future today.

The cloud delivers unprecedented levels of cost-efficiency, performance, agility, and scalability. To take advantage of these benefits, organizations across many industries are investing heavily in the cloud – but as they adopt the cloud, they are also turning to experts for guidance, recommendations, and implementation services.

With the right cloud skills, you can:

- Future-proof your career and gain an advantage in the cloud-native future
- Guide your customers towards solutions that better meet their needs
- Create, configure, deploy, and manage cloud architecture
- Improve cloud workload performance
- Decrease total cost of ownership (TCO)
- Increase customer satisfaction and retention
- Generate more revenue

As part of Intel® Partner University, Intel® Cloud.U has been designed specifically to provide professionals in any field with the insights, knowledge, and skills needed to achieve these goals.



Become a Cloud Business or Technical Expert with Cloud Competencies

Whether you are a technical professional or a business professional, Intel® Cloud.U offers trainings that can help you achieve your career and business goals: Competencies.

Cloud Competencies are compact, on-demand trainings that dive deep into specific aspects of the cloud, such as cloud fundamentals, the business considerations behind cloud investments, or the technical side of cloud technologies.

Competencies are specifically designed to not only elevate your Cloud IQ, but to give you a leg up in the cloud-first business world

Benefits of Intel® Partner University

- Advance your career with in-demand cloud skills
- Add more value to your organization and to customers
- Showcase your capabilities and boost credibility with a digital Competency badge that you can display online
- Complete classes at your own pace and on your own schedule
- Receive credits that count towards your Intel® Partner Alliance tier training requirements
- Build upon your knowledge with more advanced cloud Competencies



Professional Cloud Training for Every Role



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Cloud Business
Professional

Designed for business professionals who service cloud customers, the Intel® Cloud Business Professional Competency covers a variety of topics relevant to the business side of the cloud.

- Take a deep dive into critical cloud topics, such as workload placement strategies, cloud architecture offerings, cloud financial operations, and pricing information
- Better sell, recommend, and guide customers towards practical cloud solutions that meet their needs
- Deploy cost management techniques and optimization tools to get the most value from cloud budgets
- Identify end-customer business drivers and requirements to lead organizations through complex stages of cloud transformation
- Maximize and support business value and requirements through the use of Intel products and software

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Cloud
Fundamentals

The Intel® Cloud Fundamentals Competency provides easily digestible trainings designed to provide a strong foundation for any professional's cloud journey.

- Learn about the cloud industry, types of cloud services, cloud usage models, cloud networking, and artificial intelligence in the cloud
- Broaden your understanding of cloud technologies built with Intel technology and communicate the benefits of cloud orchestration
- Better position your cloud offerings to customers and articulate cloud fundamentals and business value

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Cloud Technical
Professional

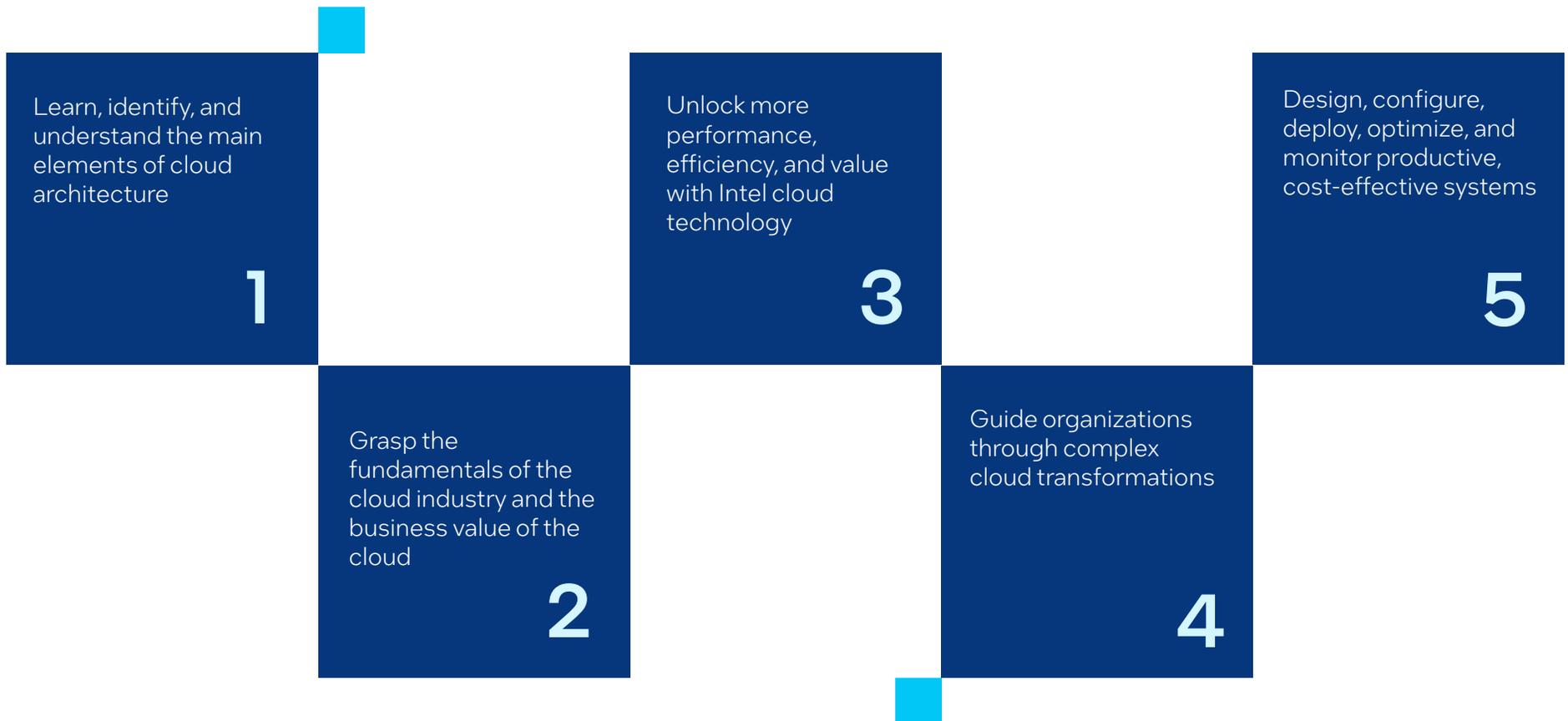
The Intel® Cloud Technical Professional Competency deepens professionals technical understanding and proficiency of critical cloud technologies through practical and hands-on learning, including providing tools that help achieve the best configurations and the Intel technologies that drive them.

- Delve into technical topics, including cloud security, cloud workloads, containers, and orchestration
- Learn about the tools that help achieve the best configurations
- Discover the unique benefits that Intel brings to the cloud
- Understand the specifics of building and operating a cloud infrastructure
- Understand cloud computing security concepts and learn current industry best practices
- Demonstrate how cloud instances vary by CSP and workload category

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5 Reasons to Take Competencies with Intel® Partner University

Competencies offer tangible, practical insights that you can quickly apply in your business.



Why Intel® Cloud.U?

How does Intel® Cloud.U compare to other cloud training programs? When compared to competitors' courses, partners frequently claim that Intel's cloud trainings are "best-in-class."

Here are just a few reasons why.



Receive Broad Training Across CSPs and Cloud Architecture Deployments

Many training programs are too narrow in scope, despite the fact that most companies invest in complex IT environments that include public, private, and hybrid cloud.

Intel® Cloud.U provides training that embraces a variety of CSPs and cloud architecture deployments.



Maximize Your Cloud ROI with Intel Technology

Many CSP training programs focus on software and services, while failing to address areas that affect metrics such as performance, TCO, and ROI.

Intel® Cloud.U focuses on helping partners and their customers optimize performance and efficiency with Intel technology, so all stakeholders can get the most value from their investments.

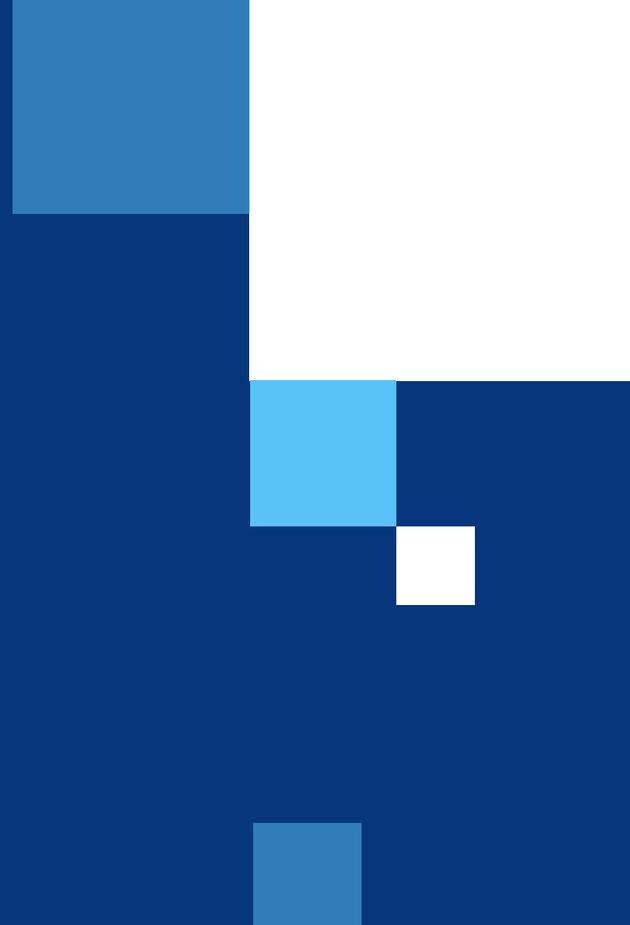


Expertise for Business and Technical Roles

Many training programs offered by other CSPs are primarily technical, which fail to meet customers' practical business requirements.

Intel® Cloud.U addresses both the technical aspects of building, operating, and optimizing architecture, as well as the business drivers, motivations, and considerations that affect cloud-related investments.





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Level Up Your Cloud Game with Intel® Cloud.U

Take your Cloud IQ, your cloud skills, and your career to the next level with Competencies from Intel® Cloud.U.

Start Now