How Partners Win with Intel® Cloud.U

Intel® Cloud.U keeps business and technical professionals up-to-date with cloud technology, customers' needs, and practical expertise to help them succeed in the cloud-native future.

intel. Cloud.U

The cloud is growing at an unprecedented pace, presenting IT professionals with a unique opportunity. With the right training, both business and technical professionals can acquire specialized, in-demand skills, accelerate their careers, and gain a competitive advantage in the cloud-first era.

> "Cloudification is driving critical demand for a broad range of cloud skills, including DevOps, Migration Execution, Data Planning, Cloud Security, and CSP optimization."
>
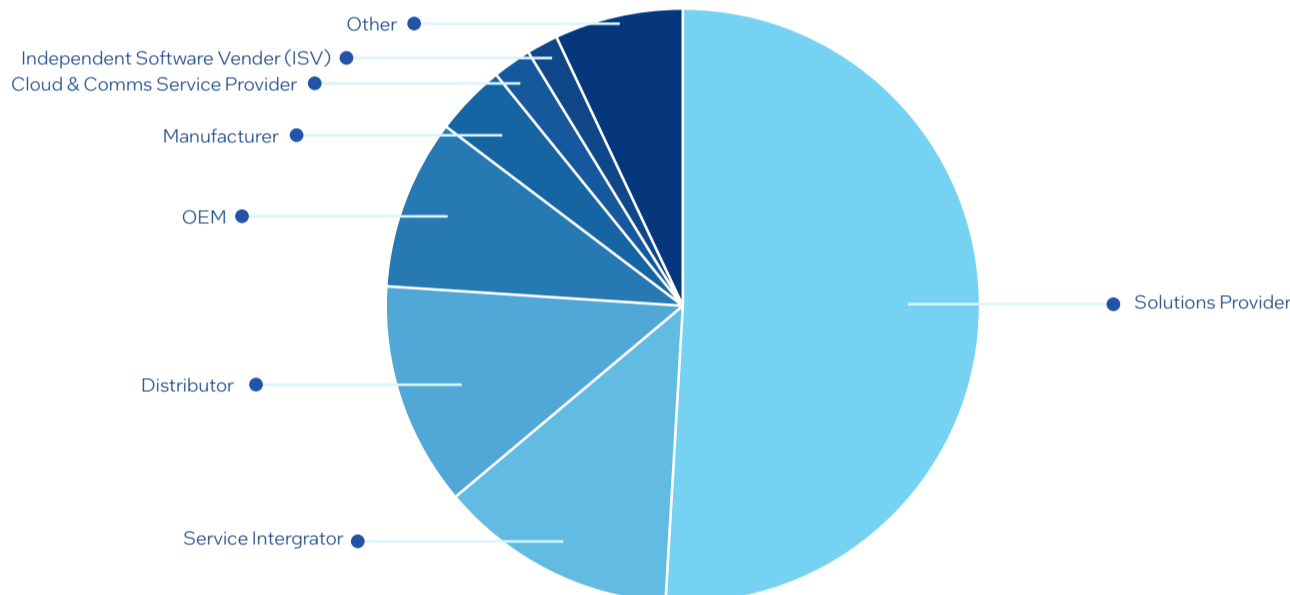> **Rob Rollinger**, Director of Intel® Cloud.U
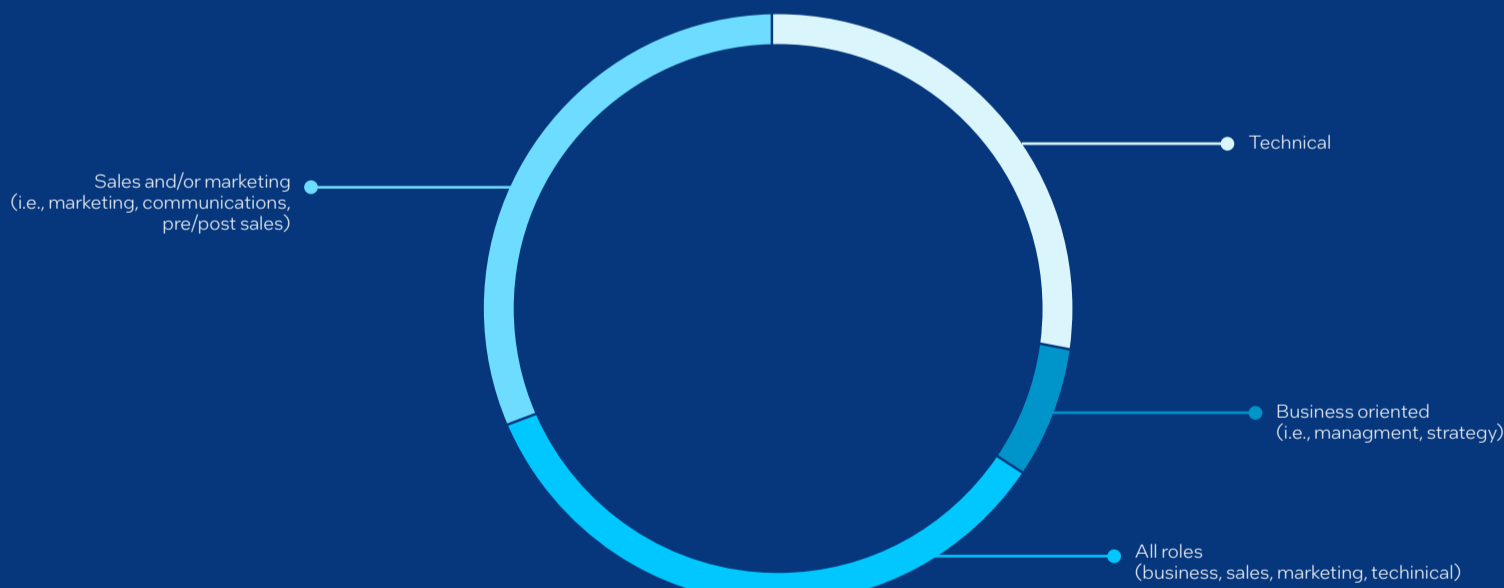
What Partners Say About Intel's Cloud Courses

46%

Rated Intel best-in-class for cloud training in comparison to other companies

- Helped me better understand the cloud industry and its customers
- Better sell cloud solutions
- Informed me about Intel's latest cloud solutions

Partners Take Intel's Cloud Courses to...

80%
Increase their knowledge about new cloud technology

70%
Be informed about Intel's latest cloud solutions

75%
Better understand the cloud industry and its customers

62%
Better sell cloud solutions

What Types of Companies are Taking Intel's Cloud Courses?

- Other
- Independent Software Vender (ISV)
- Cloud & Comms Service Provider
- Manufacturer
- OEM
- Distributor
- Service Intergrator
- Solutions Provider

Business Roles that Take Intel Cloud Courses

- Sales and/or marketing (i.e., marketing, communications, pre/post sales)
- Technical
- Business oriented (i.e., managment, strategy)
- All roles (business, sales, marketing, technical)

What Partners Say About Intel's Cloud Courses

> The subject matter is the highest quality.

> They explain in details and the courses are attractive.

> Because of Intel's experience, training tends to be thorough.

> The learning interface is friendly, and the content is rich.

> The content is informative, and the training documents are well-made.

> Intel provides so many different classes that I can take.

> "Intel® Partner University's Cloud Competency has been important in helping me consolidate my knowledge about cloud infrastructures. It gives me a competitive advantage over other companies in the IT sector by making it easier for my company to build cloud service platforms that leverage the latest Intel® technologies. I have a better understanding of the issues and can clearly explain the benefits of Intel-based cloud platforms. I have used this understanding to put together tenders that give my customers significant advantages while generating revenues for CNSYS."
>
> **Tihomir Shirov**, Service Unit Manager, Computers and Servers CNSYS

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Are You Ready to Level Up Your Cloud IQ?

Start Now →