Artificial Intelligence (AI) Partner Enablement Package

Addressing customers' business challenges with Intel based solutions



Presentation Notes

Presentation Name	Artificial Intelligence Partner Enablement Package
Abstract	This package has been developed with public Intel content intended to be used by PSAMs and Intel partners to guide in depth conversations with Partner Reps.
	The focus is centered around AI to align with SSP VX Top Strategic Priorities and enable Partner Sellers to advocate Intel's AI investments and Open- Ecosystem.
	This package has been customized to enable conversations with partners and the content fit all audience personas.
	This is an ongoing project. New versions will be released, and the packages will be refreshed on a regular basis to incorporate the latest Intel content. The Intel Focus will be broadened and there will be further customized packages available soon.
Target Audience	Partner Ecosystem, End Customers, Sales
Coming Next	 GEO centric packages Partner tailored packages
What's New	 New look / design Enterprise AI alignment Industry Impact / Momentum Real use case examples for Enterprise AI Cloud, Edge and Client specific segments Additional trainings segmented by Enterprise, Edge and PC
CALL TO ACTION	 Use this Enablement Package in conversations with your partners Share the public version with your partners If your partner is not a member of IPA, encourage them to join Provide feedback to Amy Kircos (amy.kircos@intel.com) on any proposed customizations needed for your region or partner to influence upcoming packages

Contents

> AI Landscape – Bringing AI Everywhere

> Deep Dive on Bringing AI Everywhere

- How Intel is Bringing AI Everywhere
- Al Continuum
- Responsible AI

Intel Offerings for AI

Intel Product Positioning for AI



Edge

- Client PC
- Call to Action
- Resources
- Training

Bringing Al Everywhere

Why Partner With Intel?

At Intel, our goal is to improve lives and outcomes for everyone and every enterprise on this planet

But we aren't doing this alone!

Together with our partners, we are creating real value for our customers by **bringing Al everywhere** and minimizing the risks in Al solution deployment



When you partner with Intel, you partner with a complete AI ecosystem

Our broad portfolio of Al-enabling technologies and collaboration with hardware, software, and solution ecosystem partners delivers real world solutions and differentiated business outcomes for industries, companies, and communities.

Helping you to grow your business.

Join Us On the Journey to Bring AI Everywhere

Enterprise Al Value Proposition

Transforming your business with Enterprise AI

In today's hypercompetitive environment, **enterprises that embrace AI are pulling ahead.**

Businesses across industries are reimaging every aspect of operations to understand how AI can augment or even automate workflows.

At Intel, embedding AI into the fabric of the enterprise is our unique expertise.

From AI PCs that transform productivity, to years of expertise in understanding which use cases return the most value, Intel is your trusted partner to bring AI everywhere, securely and responsibly.

It's time to think differently about your Enterprise Al.



This Enablement Package will help you understand how businesses across markets can gain significant value from partnering with Intel in AI for long-term success

Intel Al Industry Impact



"Understanding the once-in-a-lifetime business opportunity that runs into a total addressable market (TAM) counted in the tens of billions of dollars, Intel has been busy building the infrastructures required for pervasive AI, across all industries and business segments"



"Buckle up, if the industry is to be believed, 2024 is the year of the Al PC, and it all starts with Intel."



"We are beginning to sense that Intel has progressively created its own advantages in AI after it concurrently released performance enhanced AI PC and new data center CPU."

tom'sHATRDWARE

"Critically, Intel's new chips have also arrived on schedule, a much-needed confirmation that the company's turnaround remains on track."



"Intel knows that AI will be everywhere by 2024 and wants its processors to be the basis for all the software technology that will flood the Internet and computer operating systems such as Windows. With this, you will be able to re-edit your favorite songs with just a few clicks or model the photos of a trip easily and quickly from your computer. Intel Core Ultra will turn every person into an individual artist, writer and musician."



"Besides throwing out impressive numbers and claims, Intel offered some concrete, real-world examples of the kinds of AI workloads its new silicon will enable. For example, restaurants will be able to guide diners' menu choices, based on their individual budget and dietary needs, while manufacturers will be able to build new systems that catch quality and safety issues on the factory floor. Advanced AI powered by Intel's silicon will also lead to the creation of more effective ultrasound systems that can catch problems that a human doctor might miss."

Industry Momentum

11-15-23 | 12:21 PM | AI DECODED

How Intel is quietly gearing up to become a player in the AI arms race

The 55-year-old company that powered the personal computing revolution has developed a compelling alternative to Nvidia's scarce and expensive GPUs.

Lenovo SWaitTime.

Lenovo and Intel AI solution for queue and crowd analytics

WaitTime's patented AI powers an intuitive guest interface and operator's platform to observe, measure, and maximize delivery for customer spaces using both real-time data and historical analysis.



DCLTechnologies

Amazon's Elastic Compute Cloud (EC2) Custom Instances Powered by 4th Gen Intel® Xeon Processors

The new M7i-flex, M7i, C7i, R7iz, and R7i instances powered by 4th Gen Intel Xeon processors and Intel® Accelerator Engines, help accelerate AI with a pervasive platform, choice, and open access, from ML/DL to Gen AI, to drive better predictive business decisions.

"Combining the reliability of Dell PowerEdge servers – the industry's top selling portfolio – with Intel technologies for general purpose and accelerated compute provides powerful system for optimized AI. PowerEdge systems with Xeon and Gaudi will support AI workloads ranging from large scale training to base level inferencing." Jeff Clark, Vice Chairman and COO Dell Technologies

Hewlett Packard Enterprise

HPE expands partnership with VMware and Intel to accelerate AI for all organizations

Tab©la

"[For inferencing] you need a processor that is agile, that is flexible and that can do multiple things. So it's not the core count, it's what the cores can do that counts."

Ariel Pisetzky, VP of IT & Cyber, Taboola

"Our solution aims to bring an entire ecosystem of AI products which are completely built on CPU. We specifically use a lot of the high-performance compute CPU servers like the latest generation Xeon servers. And we have trained a lot of our models on those. Specifically, we've trained large language models similar to what you hear from like the GPT models of the world." Vinod lyengar, VP of product and go to market at ThirdAI

activeloop

"Implementing your solution very effectively on CPUs not only makes the solution much more efficient, cheaper, cost effective, etc., but also it makes it very easy for customers to deploy." Davit Buniatyan, CEO Activeloop

Google Cloud

Generally Available: C3 VMs with 4th Gen Intel Xeon and industry-leading price-performance

By adopting C3 VMs with Intel Sapphire Rapids and the new AMX instruction set for AI, we are seeing 2x performance for some of our inline models, compared to the previous generation N2..." Suigang Deng, Distinguished Engineer Palo Alto Networks

Microsoft Azure

Microsoft Azure Adds Confidential VMs to Expand Options for Confidential Computing

Powered by 4th Gen Intel® Xeon Processors featuring Intel® Trust Domain Extensions, the new confidential VMs enable organizations to bring confidential workloads to the cloud, ensuring that data and applications stay private and encrypted even while in use.

> Mark Russinovich, Chief Technology Officer, Microsoft Azure

DataRobot

"Our video analytics runs on Intel processors, so we are heavily using the CPU for inference. The most exciting part is how can we make Al inference more accessible to the customer and easier to use for the customer." Raj Ramanujam, SVP of Global Alliances and Channels, Datarobot

Sensormatic

"Intel allows us that low latency to run at the edge with high performance." Dustin Ares, GM for video analytics, A.I. and Incubation ,Sensormatic

intel.

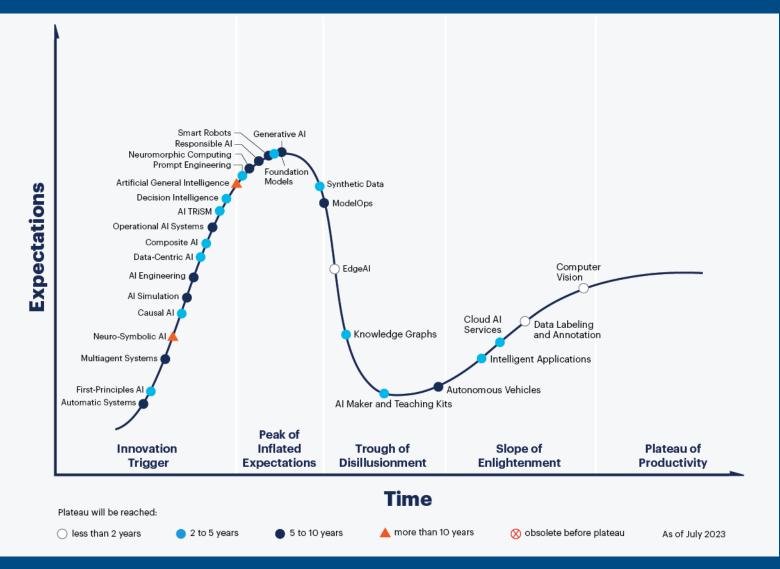
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Al is Transforming Business Worldwide

How can businesses benefit? Your business can leverage AI to increase profits and improve efficiency



Gartner Al Hype Cycle



The 2023 Gartner Hype Cycle[™] for Artificial Intelligence (AI) identifies innovations and techniques that offer significant, and even transformational benefits while also addressing the limitations and risks of fallible systems.

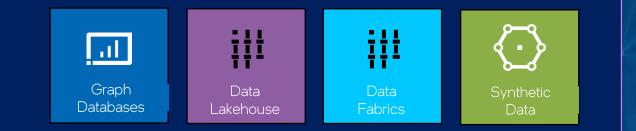
Al strategies should consider which offer the most credible cases for investment.

"Early adoption of these innovations will lead to significant competitive advantage and ease the problems associated with utilizing AI models within business processes." *Gartner Director Analyst, Afraz Jaffri*

What's New in Artificial Intelligence from the 2023 Gartner Hype Cycle

Al is Evolving Rapidly

Underlying data technologies:



\$300B GenAl spending set to exceed \$300B by 2026

Worldwide

More than



50%

of enterprise-managed data will be created & processed outside the data center or cloud

AI as disruptive as the Internet

Generative AI predicted to add up to \$4.4T of value to global economy by 2040² Al inferencing driving up compute costs; exceeding the pace of Moore's Law

of CEOs from leading public companies are actively investing in Al



of edge deployments will involve Al

Growth of large model sizes (1T+ parameter models) Growth of **smaller, nimbler models** (~10B parameters)

https://chiefexecutive.net/the-rise-of-the-ai-ceo/

https://blogs.gartner.com/andrew_white/2021/07/24/by-2024-60-of-the-data-used-for-the-development-of-ai-and-analytics-projects-will-be-synthetically-generated/ Gartner©, Hyperscalers Stretching to the Digital Edge, July 2023. GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All right reserved.

By 2026, at least 50% of edge computing deployments will involve machine learning (ML), compared to 5% in 2022 (Building an Edge Computing Strategy, April 2023)

intel

What Are Some of the Al Challenges Today? Why Partner with Intel

GPU Availability	Vendor Lock-in	Cost	Secure Al
Intel CPU alternative to global GPU shortage	Avoid Vendor Lock-in with open-source standards- based software	Intel is delivering better price and performance on 4th Gen Intel® Xeon®	Intel Offers the Most Comprehensive Security Portfolio
<u>Naver's Al server switch</u> comes as global information technology firms are increasingly disgruntled with Nvidia's GPU price hikes and a global shortage of its GPUs	Intel works with all the industry standard open frameworks and libraries to optimize for highest performance and ensure a quality out-of-the-box experience on Intel technologies	In real work applications, Intel is disrupting the industry and democratizing AI by delivering better performance, lower price and a more balanced platform for AI inference	Intel security capabilities let you set the trust boundary appropriate to your workloads, helping protect sensitive data, content, and software IP from advanced attacks, tampering, and theft

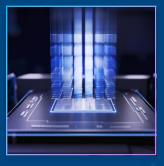
How Intel is Bringing Al Everywhere

World-changing technology that improves the life of every person on the planet

Intel's Unique Value

- Open approach
- Expertise across hardware & software
- Ecosystem
- Execution

Intel's broad portfolio of Al-enabling technologies, unique vision of future Alenhancing innovations, and unrivaled support for an open ecosystem are helping bring Al everywhere that benefits everyone





- Scaling AI across the full spectrum of workloads, making it accessible to individuals and organizations
- Heterogenous architectures, open standards, and solutions that let customers confidently secure diverse AI workloads across the data center, cloud, on PCs and at the edge

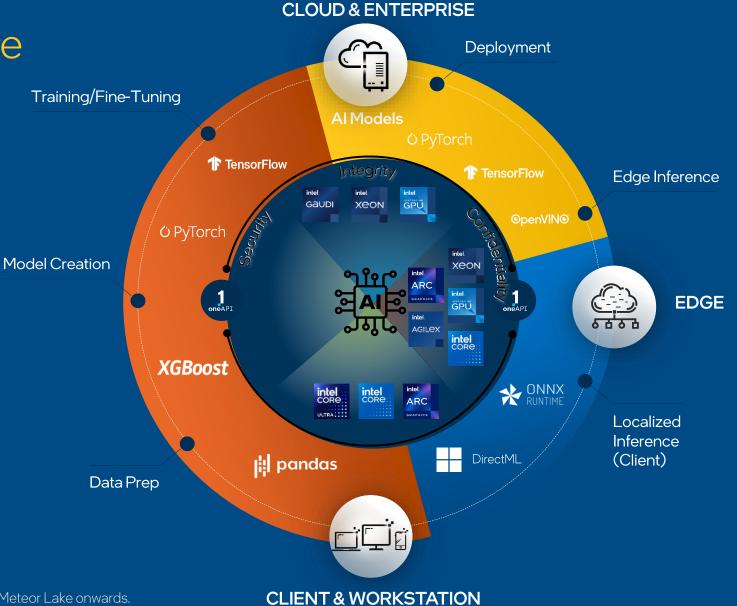


intel

Al Continuum Enables Al Everywhere

Intel is your trusted partner to bring Al everywhere and support your business through every step of the Al journey

From the data center, cloud and network, to the client and edge



Responsible Al with Intel





Enhancing Accessibility

For many individuals with disabilities, independence and autonomy can be a challenge. Al is helping to change that by creating products that offer alternative solutions to everyday barriers



Creating Environmental Solutions

Using AI technology, researchers can better understand how our environment works and develop solutions to build a better future



Expanding Access to Education

Intel is dedicated to responding to the global AI skill gap with programs like AI for Youth and AI for Future Workforce, preparing students for the digital revolution



Advancing Healthcare

Al is now commonly used in healthcare and life sciences, from improving patient care to developing preventive disease research



Improving Safety

From enabling automated vehicles to drive successfully to reducing child exploitation, AI technology is helping make society safer

intel.

How Intel is Powering Al at Every Stage



From AI PCs that transform productivity, to years of expertise in understanding which use cases return the most value, Intel is your trusted partner to bring AI everywhere, securely and responsibly.

Maximize Value

Accelerate Innovation

Do Enterprise Al right: Realize your vision at a lower cost Get to market fast by avoiding the "Al failure" trap

It's time to think differently about your Enterprise Al

Maximize Value

Realize your vision without over-investing

REAL WORLD RESULTS

Healthcare

BeeKeeperAl is helping improve disease prediction, diagnosis, and treatment by securely collaborating on private data, validating algorithms in half the time, at half the cost, using Intel confidential computing¹

READ THE <u>WHITE PAPER</u>

Samsung Medison achieved more accessible and cost-effective AI medical imaging by speeding up throughput for real-time ultrasound imaging by 22% and 25% with Intel[®] Core[™] Ultra processors, compared to previous generation processors with a discrete GPU²

SAMSUNG MEDISON

Media & Entertainment

Gunpowder accelerated rendering times for stunning visual effects while lowering costs with as much as 52% better performance per dollar compared to previous-gen instances with Intel® Xeon® processors³

GUNPOWDER®

READ THE CASE STUDY

Netflix delivered fast and seamless streaming experiences with 2x better AI-enabled video encoding and significant cloud savings by upgrading AWS EC2 instances. Netflix achieved a 3.5x performance improvement per CPU with Intel® Xeon® CPUs and software optimizations, at a lower cost than with GPUs⁴

ETFLIX

READ THE <u>BLOG</u>

^{1,3,4,5,6} See respective papers and blogs (linked above) for configuration details. Results may vary.

²Based on internal test results conducted by Samsung Medison. Intel does not control or audit third-party data. You should consult other sources to evaluate accuracy. Results may vary. For details, see: intel.com/content/www/us/en/products/details/embedded-processors/core-ultra.html

Professional Services

Ropers Majeski increased worker productivity by 18.5%, saving an average of 75 minutes per user per day by automating email processing, document filing, and report generation with built-in AI acceleration from Intel[®] Xeon[®] CPUs⁵

> READ THE CASE STUDY

Retail

MAJESKI

Meituan uses vision AI services to improve a wide range of customer experiences, and achieved 70% cost savings by migrating from GPUs to Intel[®] Xeon[®] CPUs and software for AI inference⁶

ブラ Meituan

READ THE CASE STUDY

Accelerate Innovation

Get to market fast—avoid the "Al failure" trap

REAL WORLD RESULTS

Healthcare

Siemens Healthineers is helping practitioners provide faster, more efficient treatments to patients, accelerating medical imaging inference time by 35x while meeting sustainability objectives using Intel® Xeon® CPUs and OpenVINO[™] software¹



Manufacturing

The Siemens SIMATIC Industrial PC is empowering better product quality and yield in the automated factory, delivering up to 4.25x higher inference performance for object detection and up to 3x higher inference performance for image classification compared to the previous generation using Intel® Xeon® processors for IoT and OpenVINO[™] software²

^{1,3,4} See respective papers and blogs (linked above) for configuration details. Results may vary.

²Based on internal test results conducted by Siemens. See N21 and N22 at intel.com/processorclaims: 4th Gen Intel Xeon Scalable processors. Results may vary.

Hospitality

Hellometer's Al timer, optimized with OpenVINO[™] software, enables restaurant operators to improve drive-thru service speed and increase sales by 47 seconds on average, translating into about \$130k in added revenue per location³

Hellometer

READ MORE

Consulting

BCG and Intel's GenAl solution helps employees **quickly find information relevant to their work and generate business insights**. The solution, powered by Intel® Xeon® CPUs, Intel® Gaudi® accelerators, and hybrid cloud-scale software, delivered a **25%** growth in result relevancy and a **39%** increase in improved work completion rates⁴

BCG

READ <u>MORE</u>

Why Intel's Open AI Approach is suited to your AI business needs



Create new opportunities from the client and edge to the data center and cloud with **hardware optimized by software and open standards** for tomorrow's Al

Intel's AI Strategy

D

What Intel brings to accelerate Al innovation

AI Applications & Software				Driving performance at scale
Open F	Productive Accessible	New Algos		Driving performance at scale
Intel® Developer Cloud	Hybrid Al	OpenVINO™ 🤮		with open standards and software
Data Center	Networking	Client & Edge		
Scalable Systems	Open Standards	AIPC		built into and accelerating every platform
Accelerators, Xeon	Network Infrastructure	NPU, GPU, CPU		
Advanced	d High-Performance Tech	nologies		with advanced, responsible processes
Open AI Systems Foundry				
Ethical Leadership Foundation				that keep AI data trusted and secure.
eploy AI Everywhere: <u>Whitepaper</u>	<u>Video</u>			

Intel Al Portfolio

Take advantage of hardware and software optimized for all your AI compute needs

Open Software Environment	oneAPI OpenVINO	O PyTorch XGBoost Image: Model TensorFlow Image: Notice Image: Notice
Deep Learning Acceleration	Gaudi Dedicated Deep Learning Training and Inference	
General Acceleration	Cloud Gaming, VDI, Media Analytics, Real-Time Dense Video	intel. GPU MAX SERIES Parallel Compute, HPC, AI for HPC
General	intel XEON MAX SERIES Real-Time, Medium Throughput, Low Latency, and Sparse Inference	intel. XEON XEON MAX SERIES Intel. XEON Medium to Small Scale Training and Fine Tuning
Purpose	intel. CORE i7 D L LEX SERIES L LAGE and Network Al Inference	intel. CORE ARC Inference on Client

Intel[®] Al Software Portfolio



Note: components at each layer of the stack are optimized for targeted components at other layers based on expected AI usage models, and not every component is utilized by the solutions in the rightmost column ⁺ This list includes popular open-source frameworks that are optimized for Intel hardware

Hybrid AI: Seamless Edge-to-Cloud Coordination



Client and Edge





LLM Local LLM inferencing protected data

Personalized outcome from both LLMs

HEALTHCARE

Use Generative AI to automate creation of personalized emails to patients while protecting privacy



RETAIL

Inference video data at the Edge and gain insights from Generative AI without backhauling costs



ENTERPRISE

Use Generative AI for productivity gains without exposing confidential information to public cloud



Accelerate AI Development with Reference Kits

Optimized AI reference kits help developers and data scientists innovate faster

Built on the <u>oneAPI</u> open, standards-based, heterogeneous programming model and components of Intel's end-toend AI software portfolio, such as <u>Intel® AI Analytics Toolkit</u> and the <u>Intel® Distribution of OpenVINO™ toolkit</u> the reference kits enable AI developers to streamline the process of introducing AI into their applications, enhancing existing intelligent solutions and accelerating deployment.

The result is proven performance improvements with a shorter, more productive workflow versus a traditional model development workflow

Using the AI reference kit designed to set up interactions with an enterprise conversational AI chatbot, users can experience inferencing in batch mode <u>up</u> to **45% faster** with oneAPI

optimizations



The Al reference kit designed to automate visual quality control inspections for life sciences demonstrated training <u>up to 20% faster and</u> <u>inferencing 55% faster</u> for visual defect detection with oneAPI optimizations



To enable developers to predict utility asset health and deliver higher service reliability, there is an Al reference kit that provides <u>up to a 25%</u> <u>increase</u> in prediction accuracy



Press Release

Stay Secure

Protect your AI initiative and comply with regulations with built-in security features

Security Protect sensitive data & models

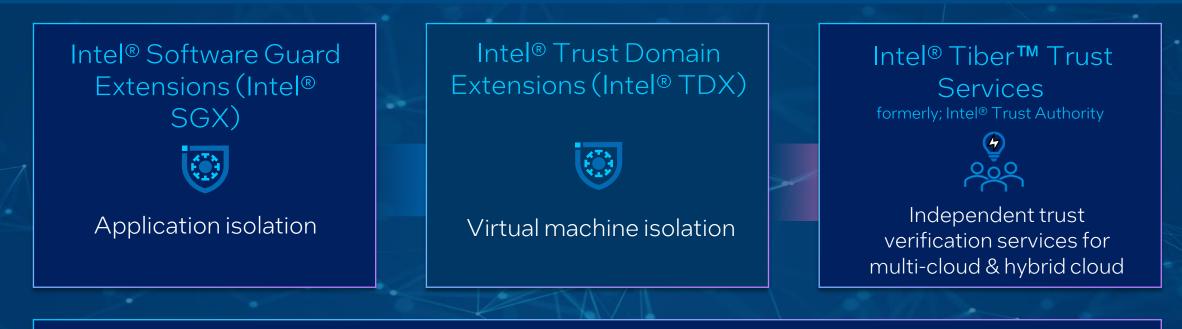
Compliance

Comply with security and privacy regulations

Confidentiality

Engage multi-party AI without exposing private data

Intel Offers the Most Comprehensive Security Portfolio



Software Solutions, Cloud, OEM and System Integrator Ecosystem

Intel Security-First Development & Lifecycle Support

*Intel® TDX available through select cloud providers

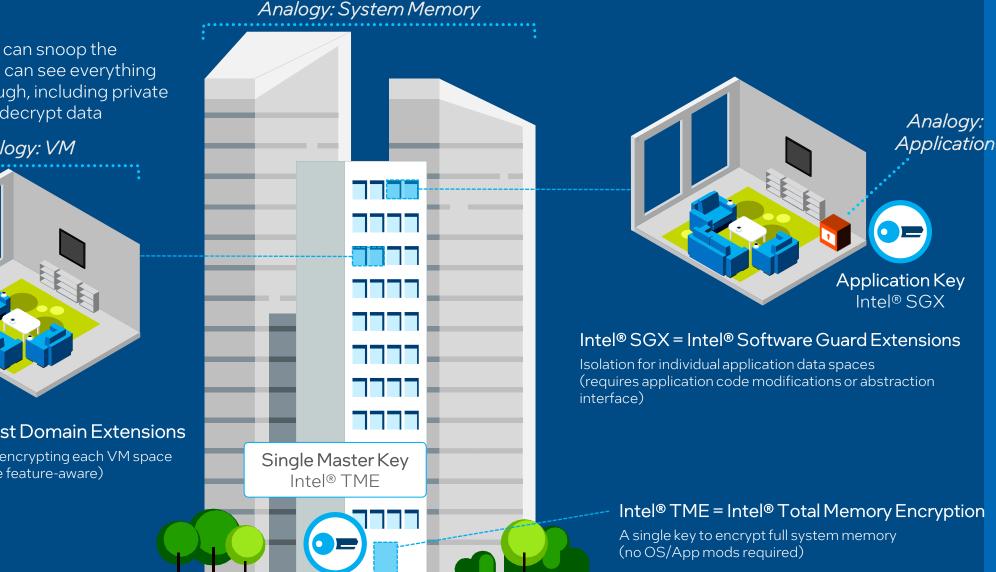
Protecting Data in Memory

Today: If you can snoop the memory, you can see everything passing through, including private keys used to decrypt data

Analogy: VM Tenant Key Intel[®] TDX

Intel[®] TDX = Intel[®] Trust Domain Extensions

Separate keys for separately encrypting each VM space (requires only OS/VMM to be feature-aware)



Accelerate Innovation and Enhance Data Protection with Intel® Security Engines

Confidential Computing with the Intel® Xeon® Scalable platform Put data into action while helping to keep it private

<u>Maintain performance while helping preserve</u> <u>data confidentiality and code integrity with</u> <u>Intel® Security Engines on Intel® Xeon® CPUs</u>

RFAD THF

PRODUCT BRIEF

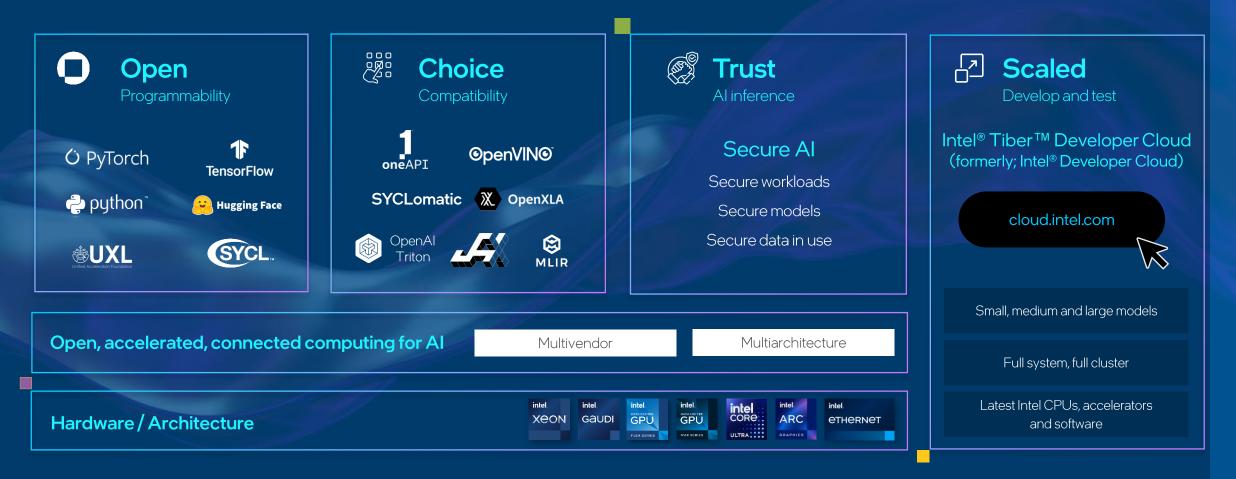
With Intel you can get better insights for critical business outcomes

> READ THE BUSINESS BRIEF

Embrace Confidential Computing with Intel® SGX and Intel® TDX

Enabling the AI Ecosystem

Drive new opportunities and key business outcomes with optimized performance using the modern software tools preferred by AI developers



Intel Provides for the Entire AI Workflow from the Data Center, Cloud and Network, to the Client and Edge

Training and Fine-Tuning	Training	Peak Inference	Mainstream Inference/ Fine-Tuning	Baseline Inference	Endpoint Inference	Inference and Deployment
	Cloud Data Cer		Edge		Client	
r						
	Cluster and Data Center Scale	Multi-node Deployment per Rack	Multi-GPU or Multi-socket CPU	Single-Socket CPU or Single GPU	Client CPU	
	intel GAUDI	intel. intel. intel. GAUDI XEON XEON MAX SERIES	intel. XCON XCON MAX SERIES	intel. XEON ULTRA	Intel CORE: ULTRA	
	•		ethernet			

CLOUD & DATA CENTER

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Intel[®] Gaudi[®] 2: Ideal for Efficient Training & Inference of Foundation Models

Gaudi2 is architected for deep learning performance, efficiency and scalability to meet the demands of large-scale foundation models like LLMs (GPT) and GAIs (Stable Diffusion)

Requirements	Intel [®] Gaudi [®] 2		
Speed	1.5-2x faster than A100 for both training and inference		
Memory	Each Gaudi® 2 device features <mark>96 GB on-chip high bandwidth memory</mark> making it easier fit large foundation models in memory, and train and deploy them at scale		
Scalability	Scaling efficiency with 24x 100 GbE ports integrated on-chip, direct all-to-all connectivity between 8 cards in a server, and open ROCEv2 based communication within and across servers.		
Ease of Use	Migrate or build models with minimal code changes with SynapseAl, PyTorch and DeepSpeed		
Power Efficiency	~1.8x higher throughput/Watt vs A100		
Cost-Efficiency	Based on purpose-built 1st-gen Gaudi® architecture that yields up to 40% better price performance than A100 on Amazon cloud		

intel GaUDI

Accelerating Generative AI and Large Language Models with Intel[®] Gaudi[®]2

intel. GaUDI

> Intel[®] Gaudi[®] 2 delivers leading performance and optimal cost savings for AI training

> > Press Release

The Gaudi[®] 2 deep learning accelerator performs competitively on deep learning training and inference, with up to **2.4x faster performance than Nvidia A100**¹

<u>Newsroom</u>

Tech Article

Gaudi[®] 2 delivers compelling performance vs. Nvidia's H100^{2,3}

Intel[®] Gaudi[®] 2 Remains Only Benchmarked Alternative to NV H100 for GenAl Performance

for GPT-3 and GPT-J

Newsroom

MLCommons Announcemen

WATCHNOW >

Intel webinar recording discussing the cutting-edge capabilities of the Intel[®] Gaudi[®] 2 AI processor in capturing the potential of Generative AI and Large Language Models (LLMs)

CASE STUDY >

AWS instances featuring Intel[®] AI acceleration technologies, with Optimum Intel and Optimum Habana libraries, give companies powerful tools for generative AI implementation

¹Performance varies by use, configuration, and other factors; workloads and configuration details available at: <u>intel.com/performanceindex</u> Results may vary. ²Performance varies by use, configuration, and other factors; workloads and configuration details available at: <u>https://mlcommons.org/2023/09/mlperf-results-highlight-growing-importance-of-generative-ai-and-storage/</u>Results may vary

Deep Learning Innovation: Intel, Habana Labs and Hugging Face

The focus of Intel's ongoing work with Hugging Face is to scale adoption of training and inference solutions optimized on latest Intel[®] Xeon[®] Scalable and Intel[®] Gaudi[®] and Intel[®] Gaudi[®] 2 processors

habana 😣 Hugging Face

The collaboration brings the most advanced deep learning innovation from the Intel® AI Toolkit to the Hugging Face open source ecosystem and informs innovation drivers in future Intel® architecture



Intel, Habana Labs and Hugging Face Advance Deep Learning Software



Getting Started with Transformers



Faster Training and Inference: Intel® Gaudi® 2 vs Nvidia A100 80GB <u>Benchmarks</u>



Democratized AI: Intel, Habana Labs and Hugging Face





20% faster Intel® Gaudi® 2 running inference on a 176 billion parameter model than Nvidia's A100¹

B advantage in throughput-per-watt over a comparable A100 server when running a popular computer vision workload on an Intel[®] Gaudi[®] 2 server¹

LEARN MORE

Taking on the Compute and Sustainability Challenges of Generative Al

Hugging Face and Intel - Driving Towards Practical, Faster, Democratized and Ethical AI solutions

How Democratized Large Language Models Boost Al Development

Performance varies by use, configuration, and other factors; workloads and configuration details available at: Supermicro L12 Validation Report of Gaudi2 HL-225H SYS-820GH-THR2, Oct. 20, 2022



With AI acceleration in every core, 5th Gen Xeon processors address demanding end-to-end AI workloads before customers need to add discrete accelerators



Leadership performance with the world's best CPU for AI



<u>5th Gen Intel® Xeon® Scalable Processors with Intel Accelerator</u> <u>Engines Outperform AMD EPYC³</u>



Intel[®] Xeon[®]: CPU Performance Leadership in Real World Al Applications

In real work applications, Intel is disrupting the industry and democratizing AI by delivering a better performance, lower price and more balanced platform for AI inference with:

Larger cache that helps with data locality and large memory capacity that allows to solve larger problems

Higher core frequency, multiple scalar ports and out-of-order execution that helps accelerate compute that is single threaded or multi-threaded but scalar





Intel® Advanced Matrix Extensions (Intel® AMX) that is built-in hardware support for AI acceleration

<u>Infographic</u>



Full Tech Article

Debunking the GPU Myth: How CPUs with Built-In Accelerators Revolutionize AI

intel. Xeon

4th Gen Intel® Xeon® Scalable Processors with Accelerators for Al Inference

Accelerators like Intel® AVX-512 and Intel® AMX are designed to improve performance, reduce latency and increase memory bandwidth, making them well suited for running demanding Inference AI workloads Built-in Accelerators and Why You Should Use Them

Intel® Advanced Matrix Extensions (Intel® AMX)

significantly accelerates deep learning training and inference, ideal for workloads like natural language processing, recommendation systems and image recognition



WebsiteSolution BriefVideoUser Guide



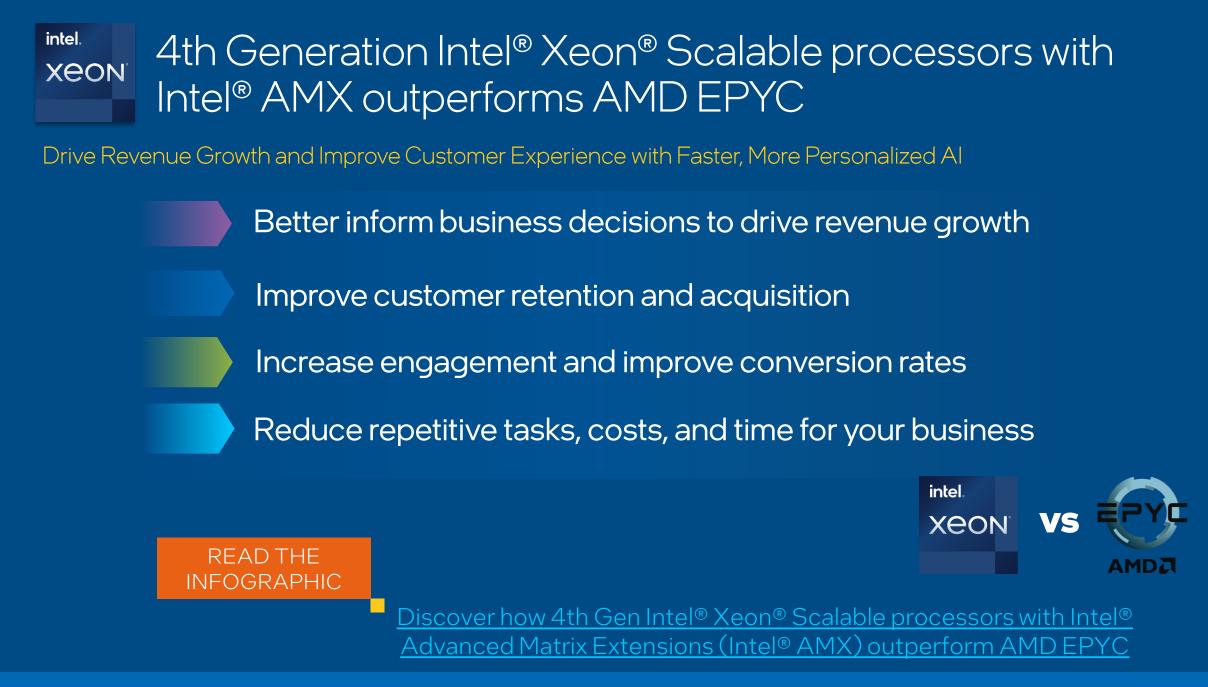
Intel® Advanced Vector Extensions 512 (Intel® AVX-512)

can accelerate classical machine learning and other workloads in the end-to-end AI workflow, such as data prep



Website Solution Brief Video User Guide and Downloads

Taboola Improves Content Recommendation Engines





Al Workload: VMware on Intel® Xeon® Scalable Processors





"You can run your entire end to end AI pipeline — data prep, training, optimization, inference – using CPUs with built-in AI acceleration."

> "One thing you can do to increase the performance of your AI/ML workloads is to let the CPU's AMX instructions do some of that AI/ML work, lessening the need for expensive and hard-to-procure GPUs."

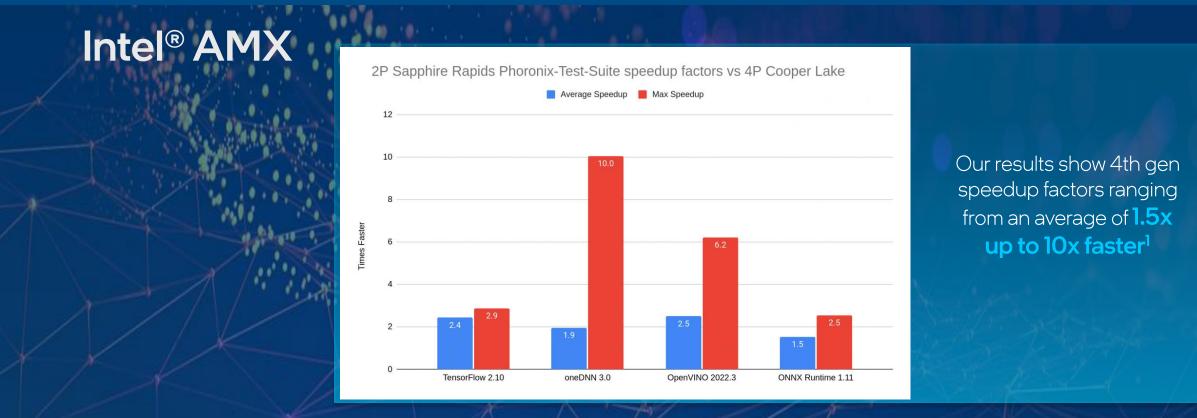


Full Article from Earl Ruby, Staff Engineer at VMware



Al Workload: Red Hat on Intel® Xeon® Scalable Processors

Red Hat Enterprise Linux achieves significant performance gains with 4th Generation Intel[®] Xeon[®] Scalable Processors



¹https://www.redhat.com/en/blog/red-hat-enterprise-linux-achieves-significant-performance-gains-intels-4th-generation-xeon-scalable-processors

intel. Xeon'

See

Case Studies

	Challenge	Solution / Results	Intel Products	More info
Search engine for cloud compute service	How to handle large-scale queries and respond promptly with the search results	Tencent can use the optimized BERT model to deliver better service experiences and to help reduce TCO	4 th Gen Xeon® + Intel® AMX	<u>Case Study</u>
美团 Meituan Leading retail technology company	Cost effective vision Al services	Meituan increased the overall efficiency of its online resources by over 3x and saved 70% on service costs	4 th Gen Xeon® + Intel® AMX + Intel® IPP + Intel® Extension for PyTorch (Intel® IPEX)	<u>Case Study</u>
SIEMENS Medical Image Processing	Improving efficiency of radiation therapy professionals	Supporting radiation therapy professionals with Al-based auto contouring technology increases workload efficiency, improve consistency, and help free up staff to focus on value adding work	4 th Gen Xeon® + Intel® AMX + OpenVINO™	<u>Case Study</u> <u>Video</u>
C-D Alibaba Cloud Leading Cloud Computing Provider e case study links for workloads and configurations. Res	Improve performance of address-purification services sults may vary.	Faster end-to-end performance translates to better business results for Alibaba's customers in logistics, e-commerce, energy, retail, and finance. Using a built-in accelerator helps Alibaba control TCO	4 th Gen Xeon® + Intel® AMX + Intel® oneDNN	<u>Case Study</u>

intel. Xeon

Testimonials on Intel's Al Technology



"We've shaved weeks off of setup time"

"For us, Intel® Xeon® processors are a cornerstone of how we deploy technology. We run only on Intel[®] Xeon[®] CPUs, and that gives us the ability to run everywhere: in VMs, in dedicated on-premises bare metal, in the cloud."



SIEMENS

35X speedup in Al inference time for auto contouring algorithms compared to previous gen¹

20% reduction in energy consumption compared to previous gen²

> Case Study Video





intel

GPU

FLEX SERIES

Intel® Data Center GPU Max Series and Flex Series: Breakthrough Performance



Faster Results on AI and HPC Workloads



Achieve Leadership Performance and Lower TCO

1.7×

better average performance vs. NVIDIA A100 across 23 workloads in 7 verticals¹ **1.3**x

better average performance vs. NVIDIA A100 across 23 workloads in 7 verticals¹ **Iower TCO** for VDI vs/ NVIDIA A16 with no contracts or licensing² ^{up to} 30%

greater visual inference performance vs. NVIDIA A10³

More Competitive Benchmarks

upto

^{1,2,3}Performance varies by use, configuration, and other factors. Workload and configuration details available at: Infographic



Intel® Data Center GPU Max Series: Breakthrough Performance

Intel's highest performing, highest density discrete GPU

Intel's foundational GPU compute building block features:

- Up to 408 MB of L2 cache based on discrete SRAM technology, 64 MB of L1 cache and up to 128 GB of high-bandwidth memory
- Up to 128 ray tracing units built into each Max Series GPU for accelerating scientific visualization and animation
- Al-boosting Intel[®] Xe Matrix Extensions (XMX) with deep systolic arrays enabling vector and matrix capabilities in a single device
- oneAPI standards-based, multiarchitecture programming and tools, which boost performance and productivity and overcome proprietary programming model lock-in
- Strong performance highlighted by
 - up to 12.8x performance gain over 3rd Gen Intel[®] Xeon[®] processors on LAMMPS (large-scale atomic/ molecular massively parallel simulator) workloads running on Xeon[®] Max CPU with kernels offloaded to six Max Series GPUs and optimized by Intel oneAPI tools¹

Intel® Data Center GPU Max Series is designed for **breakthrough performance** in data intensive computing models used in **AI and HPC.** Intel® Max Series GPUs enable **greater flexibility and modularity** in the construction of the SOC.

Product Brief Website Tech Article



The entire Intel® Max Series product family is unified by oneAPI for a common, open, standards-based programming model to unleash productivity and performance.

Using oneAPI optimized deep learning frameworks and machine learning libraries, developers can realize drop-in acceleration for data analytics and machine learning workflows.

intel. Data center GPU Max series

Case Study: Aurora Supercomputer on Intel® Data Center GPU Max Series

Solving the world's most challenging problems...faster



The U.S. Department of Energy's Aurora Supercomputer at Argonne National Laboratory (ANL) is expected to be one of the industry's first supercomputers to feature over 1 exaflop of sustained double-precision performance and over 2 exaflops of peak double-precision performance. Aurora will also be the first to showcase the power of pairing Max Series GPUs and CPUs in a single system, with more than 10,000 blades, each containing six Max Series GPUs and two Xeon® Max CPUs

Aurora Blade for Machine Learning Demo



Running Al: Edge

Bringing Al everywhere





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Create real value for your business by bringing smart processes to the intelligent edge

Leveraging the combined power of Edge Computing and AI creates better outcomes for businesses and improved experiences for customers





Processing Data at the Edge

By 2025, 75% of enterprise-generated data will be created and processed at the edge 1

Lower latency **Decreased costs Reduced risk** Edge computing does not require a Data at the edge is stored and Edge computing keeps data at the round trip to the cloud before it is processed on the IoT device itself, edge for more cost-efficient stored and processed, leading to enabling rapid responses to storage and processing while reduced time to insights and events in real-time to better enabling faster insights that mitigate business risks and streamline business processes greater efficiency enhance security

Computing and processing at the edge creates the opportunity to leverage data where it is created

¹Source: https://www.gartner.com/smarterwithgartner/what-edge-computing-means-for-infrastructure-and-operations-leaders



Edge Al Enables Transformational Use Cases Across Industries

Case Studies

- VSBLTY
- Convergint
- Taco Bell



Education

Enhance learning environments with key insights into classroom environments

- Create more engaging lesson plans with behavioral insights
- Improve school security with Al-based video monitoring



Energy

- Reduce environmental impact with AI based equipment monitoring
- Reduce energy costs with automated monitoring



Government

- Optimize personnel management
- Enhance building safety and security with AIbased video analytics
- Reduce energy waste



Health & Life Sciences

- Reduce time to insights for diagnoses and medical tests
- Improve accuracy of diagnoses
- Provide better patient care





- Improve quality control processes
- Ensure employee health and safety
- Reduce maintenance costs
- Enable predictive maintenance

Manufacturing

Retail

- Increase store traffic with engaging and personalized advertising
- Increase sales with intelligent promotions



Transportation

X

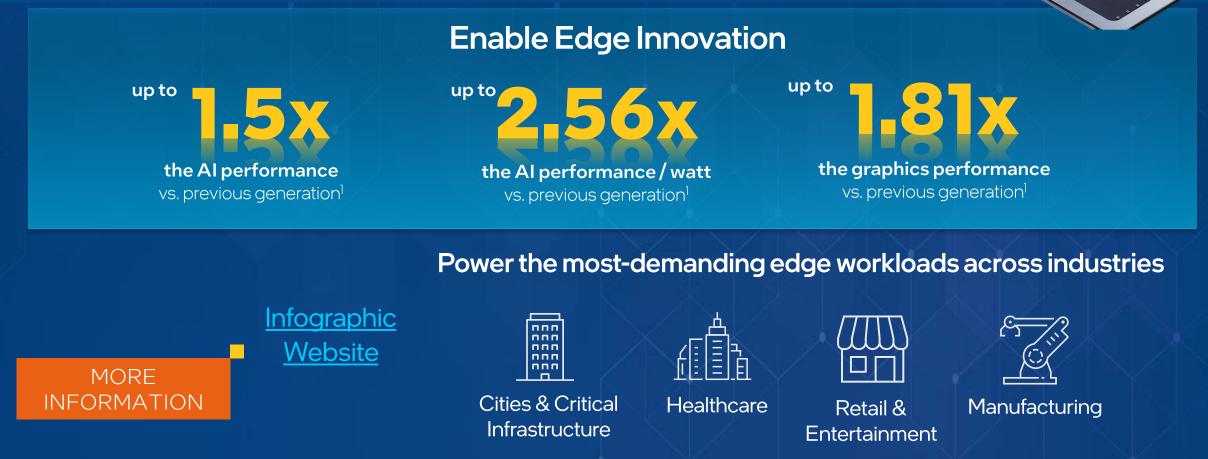
- Increase logistics accuracy and efficiency
- Reduce shipping costs and returns with intelligent package handling
- **Hospitality**
- Personalize and improve customer experiences at restaurants
- Streamline OSR ordering and customer queuing
- Optimize food preparation and avoid wastage
- Intel is using Edge AI to improve experiences across diverse environments

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Supercharge Al and Graphics at the Edge

Deploy edge solutions with advanced AI and graphics performance in power efficient BGA packaging



¹Performance compared to 13th Gen Intel[®] Core[™] processors. For workloads and configurations, visit intel.com/PerformanceIndex. Results may vary



Running Al: Client PC











Use Cases: Al on the PC

Creator: Photo & video search & editing

Faster, more natural filters, higher quality previews & faster export times with automated, quicker searches.



Collaboration/streaming

New AI capabilities for next-gen video conferencing, streaming and collaboration, preserving battery life.

Productivity

Al assistants for writing, creating, coding and offline features, like text & grammar prediction.

Accessibility

Al-assisted audio-visual capabilities for diverse user needs, making it easier to create and be productive on the PC.

*Intel Dec. 14, 20323, AI Everywhere event <u>news release</u>

Mainstream gaming

New AI features for in-game, 3D animation for added realism, transcription & chat translation.

Creator: Text to image

New Al effects & features for creating images with just a few descriptive words – marketing, advertising, design. Al on the PC

"Unlocking the mundane"

intel. ⁵³



Intel Core Ultra Ushers in the Age of the AI PC

The heart of the AIPC, the new processor takes advantage of AI capabilities across operating systems and applications

First processor built on Intel 4 process technology Largest architectural shift in 40 years Built in Intel® Arc[™] GPU3 that features up to eight X^e-cores up to **2x** graphics performance over the previous generation¹ Intel's newest NPU, Intel® Al Boost, built for longerrunning Al workloads at low power up to **2.5x** better power efficiency than the previous generation¹

Michelle Johnston Holthaus, Intel Executive Vice President and General Manager of Client Computing Group "The launch of Intel Core Ultra represents the unmatched scale and speed at which Intel is enabling AI on the PC. By 2028, AI PCs will comprise 80% of the PC market² and together with our vast ecosystem of hardware and software partners, Intel is best positioned to deliver this next generation of computing."

¹For workloads and configurations, visit <u>intel.com/processorclaims</u>: Intel Core Ultra 7 165H performance. Results may vary. ² Source: Boston Consulting Group





Case Study: Advancing patient care with Al in Intel® Core™ Ultra processors

CPU-powered ultrasound imaging applications delivers more accessible and cost-effective imaging technology

Situation

Samsung Medison is a pioneer in healthcare innovation. Their ultrasound imaging applications use AI for the most effective patient care.

Challenge

Previously, their applications were run on previous generation Intel Core processors accelerated by a competitor discrete GPU.

Solution

Samsung tested new Intel Core Ultra processors with built-in GPU engines. They saw significant AI performance improvements when compared to their previous gen CPU + dGPU combo. With Intel Core Ultra, Samsung Medison can offer advanced AI features in their next-gen ultrasound devices based solely on the CPU.





AIPC Acceleration Program

The AI PC Acceleration Program aims to connect independent hardware vendors (IHVs) and independent software vendors (ISVs) with Intel resources including artificial intelligence (AI) toolchains, training, co-engineering, software optimization, hardware, design resources, technical expertise, co-marketing, and sales opportunities.

Intel leads the way in Al

Engaging with

100+

AI ISV partners for AI PC Optimization More than

300

Al-accelerated ISV features throughout 2024

More than

100m

Processors with AI accelerators through 2025

Reach out today to learn more!

ai.pc.acceleration.program@intel.com

Call to Action

Accelerate AI Development with Intel® TiberTM Developer Cloud (formerly; Intel® Developer Cloud)

Learn, prototype, test, and run applications and workloads on a cluster of the latest Intel[®] hardware and software

Accelerate and scale AI with the latest hardware and software innovations in this development environment. Gain more compute power and choices to fine-tune your software and generative AI.



Get Started with Intel

Get hands-on experience with the latest Intel[®] products. Empower your AI skills with Intel.

Early Technology Access

Evaluate prerelease Intel platforms and associated Inteloptimized software stacks.



Deploy Al at Scale

Speed up AI deployments with the latest machine learning toolkits from Intel and libraries hosted on Intel® Developer Cloud.

Get Started

Enterprise Al Partner Enablement Package

Check out the new Enterprise Al Partner Enablement Package to learn more about how businesses across markets can gain significant value from Generative AI, in particular domain-specific models, for long-term success

What is Generative Al and Large Language Models?

Generative AI (GenAI) is a subset of AI that focuses on creating new, original content.

It involves the training and deployment of AI models to generate data such as images, text, or audio that closely resemble examples from the training dataset

GenAl algorithms use advanced techniques like deep learning and neural networks to produce realistic and coherent outputs that

Domain Specific Models Have Many Benefits for Enterprise Smaller, targeted models can provide equivalent or superior performance, increasing ROI by decreasing time and cost investment

Intel Products for NLP / LLMs



<u>s</u> Lower Cost

Platform of Choice

Deploy Anywhere on

Secure & Private

There will be a small number of giant models and a giant number of small, more nimble AI models embedded in countless applications¹

Source: Survival of the Fittest: Compact Generative AI Models Are the Future for Cost-Effective AI at Scale



intel

Call to Action

Education



Understand how Intel technology can be used for your AI needs and is best suited to help you win more business

> Learn more with <u>AI Training Assets</u>

Engagement



Get started with a Technical Domain Meeting

To schedule a Technical Disclosure, send email to: <u>cloud.insider.program@intel.com</u>

How Intel[®] Partner Alliance can help

Get Started with Intel® Partner Alliance

Intel Partner Alliance membership gives you exclusive business-building opportunities, like entry to our global marketplace, advanced training, and promotional support – all tailored to your needs

Training and Competencies



Admission to Intel® Partner University provides you with specialized training on advanced technologies, competency programs and rewards for learning

Marketing Resources



Entry to the Intel® Solutions Marketplace and the Intel® Marketing Studio helps you create more demand for your products and services

If you're not already a Member <u>Join Now</u>

Valuable Rewards



Earn points for your qualifying activities, advance your membership status and get access to additional resources to build your business

Benefits of a Membership

Earn Points



One of the most popular and differentiated benefits within Intel® Partner Alliance are points we award partners to recognize their business results with Intel and their engagement in high priority activities. There are over 1,000 ways to earn points within Intel Partner Alliance, and 100's of redemption opportunities.

Cloud Insider Community



Intel[®] Cloud Insider Community offers continuously refreshed, world-class cloud content and tools. Members have the opportunity to connect with peers and the ecosystem to take innovative, joint cloud solutions to market

Learn More

Industry Insights



Gold and Titanium members can access specifically curated quarterly industry insights to help fuel their growth

Learn More



Membership unlocks powerful marketing development funds and incentive programs to accelerate your product marketing success Speak to your Intel Representative to learn about Intel[®] Partner Alliance Accelerator Initiatives and more Financial Incentives

Resources

How to Access Intel® Partner Alliance Customer Support

Intel Virtual Assistant

This Chat Bot, located in the bottom-right corner of each Partner Alliance webpage, provides self-help to most questions or a quick link to a live support agent.



Get Help "Blade"

Submit an <u>online support request</u>.

This link is found on the footer of most pages within the Partner Alliance website.

Get Help

⊠ Request Support

Contact us anytime to create a support request. Submit request >

Partner Alliance "Get Help" page

The <u>Get Help</u> page provides detailed self-help guides on most of the tools and benefits available to Partner Alliance members.

	intel.	PRODUCTS	SUPPORT	SOLUTIONS	DEVELOPERS	PARTNE	RS			
	Intel® Partner Alliance 🗸 / Get Help									
2	Intel [®] Partner Alliance Help Dashboard →									
	Accou	nt & Membershi	ip	Technical Tools	Trair	Training & Events		Sales & Marketing		
	ĥ									

$\mathsf{Cloud}\,\mathsf{TV}$

Intel[®] Cloud TV explores cloud computing news, trends, and strategies to drive your success



<u>Al in the Cloud</u>



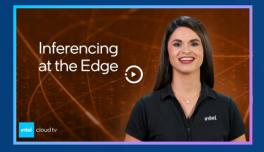
Your GenAl Opportunity with Intel[®] Gaudi[®] Al Accelerators



<u>Al Inferencing Using</u> <u>Cloud Technologies</u>



<u>Creating Competitive</u> <u>Advantage with AI in the Cloud</u>



Gain Insights Using Data Inferencing at the Edge



<u>Get on the Fast Path to</u> <u>Scale AI Everywhere</u>

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Al Activation Zones

Digital-first <u>AI workspaces</u> that curate critical resources, tools and benefits - activating partners to build, market, and sell solutions based on Intel technology



Technical Enablement

Sales & Marketing Enablement

Technical Enablement

Sales & Marketing Enablement

Technical Enablement

Sales & Marketing Enablement

Additional Resources



<u>4th Gen Intel® Xeon® Scalable Processors</u>

Intel Al Engines for Intel® Xeon® CPUs boost performance of the entire Al pipeline



Accelerated Al Inference with Confidential Computing

Scalable End-to-End Enterprise AI on 4th Gen Intel® Xeon®

<u>Simplify Your Al Initiatives with</u> <u>Technology Innovators and Intel®</u> <u>Technologies</u>

Infographics

Deploy High-Performance AI Rapidly and Cost Effectively

Faster ROI from AI



Fujitsu | Siemens | BCM | ai.io



Use Case Solution Briefs

JelloX-Enabling a New Era of Digital Pathology with the MetaLite Digital Pathology Edge

Aurify Systems - Empowering Businesses with Accessible AI for Data-Driven Decision Making

Optalio - Bergi-Plast Optimizes Their Manufacturing Operations and Improves Quality Control with Optalio's Al and Advanced Vision Analytics Platform



Intel Al Pipeline Video

Intel® AMX: The Next Big Step in AI

Intel Al Accelerators Video

4th Gen Xeon Cloud Al Video

Additional Resources



<u>4th Generation Intel® Xeon®</u> <u>Scalable Processors</u>



Al Inference Software & Solutions Catalogue



Hype Cycle for Artificial Intelligence, 2022

<u>Unlock Digital Transformation in a Digital-</u> <u>First Economy: Become an Artificial</u> <u>Intelligence Disruptor</u>

<u>Ath Gen Intel Xeon Scalable Processors</u> <u>Primed to Accelerate Data Center</u> <u>Performance and Capabilities</u>



In-deck links to Online Trainings

Training Assets

Additional AI Training Assets

Artificial Intelligence - General

<u>Artificial Intelligence: Workload Acceleration with 4th Gen Intel®</u> <u>Xeon® Processor</u>

Deep Dive into Securing On-Demand AI Workloads with Fortanix Confidential AI

Why Intel AI in the Cloud?

Al Cloud Deployment Options

CSP AI Portfolios

Achieve Al Performance from Data Center to Edge

Introduction to 4th Gen Intel® Xeon® Platform

Enterprise / GenAl

Al in the Cloud Competency

Optimizing AI for Intel® Hardware with Hugging Face

<u>How to Set Up Cloud-based Distributed Training to Fine-tune an</u> LLM

Improving LLMs with Prompt Economization and In-Context Learning

Streamline AI for Data Generation and Large Language Models

Natural Language Processing

Applied Deep Learning with TensorFlow*

Small and Nimble - the Fast Path to Enterprise GenAl

The Next Wave of GenAl - Domain-Specific LLMs

Creating Competitive Advantage with Al in the Cloud

Embracing Generative AI

Additional AI Training Assets

Edge Al

Data Inferencing at the Edge

Intel[®] Edge AI Certification

AI on the Edge with Computer Vision

<u>AI from the Data Center to the Edge: An Optimized Path Using</u> Intel® Architecture

<u>Choosing the Right Path to Edge Computing</u>

Intel® AI Products & Roadmap: Winning the AI Ecosystem to Drive Intel® Based Outcomes

Top 3 Reasons to Elevate Edge AI & Graphics with Intel[®] Core[™] Ultra Processors

AIPC

Al on the PC Course

Intel[®] Core[™] Ultra Processor - Architecture Overview

Intel[®] Core[™] Ultra Processor - Power Efficiency

Intel[®] Core[™] Ultra Processor - Graphics and Media Deep Dive

Intel® Core™ Ultra Processor - Meteor Lake - Artificial Intelligence (AI) Deep Dive

What's New: Selling Commercial AI PCs

Top 3 Reasons to Elevate Edge AI & Graphics with Intel[®] Core[™] Ultra Processors

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